

ZRH Commercial Activities (Retail, Duty Free and Food & Beverage)

Commercial turnover (provisional figures for current month)

Full year figures (Jan - Dec)

Investor Relations

| | August 2014 | YTD 2014 | 2013 | 2012 | 2011 | 2010 | 2009 | 2008 | 2007 | 2006 |
|--|----------------|-------------|-------|-------|-------|-------|--------|-------|-------|-------|
| Development of turnover (net sales to consumers) in shops and restaurants at Zurich Airport | | | | | | | | | | |
| Total turnover, m CHF | 48.5 | 356.0 | 537.6 | 517.2 | 479.2 | 481.9 | 458.7 | 481.1 | 435.1 | 390.8 |
| <i>Change versus previous year</i> | 4.4% | 0.4% | 3.9% | 7.9% | -0.6% | 5.1% | -4.7% | 10.6% | 11.4% | 11.7% |
| Airside | | | | | | | | | | |
| <i>Change versus previous year</i> | 4.7% | 1.4% | 6.9% | 14.9% | -0.9% | 3.3% | -10.3% | 7.2% | 16.1% | 13.6% |
| Landside | | | | | | | | | | |
| <i>Change versus previous year</i> | 3.9% | -1.1% | 0.3% | 0.3% | -0.2% | 7.2% | 2.8% | 15.4% | 5.4% | 9.4% |

turnover (net sales) per departing passenger (pax)

| | | | | | | | | | | |
|--|-------|-------|------|-------|-------|-------|-------|------|-------|------|
| Commercial turnover / departing pax, CHF | 37.5 | 41.9 | 43.2 | 41.7 | 39.4 | 42.1 | 41.8 | 43.5 | 42.0 | 40.6 |
| <i>Change versus previous year</i> | -1.4% | -1.1% | 3.7% | 5.9% | -6.4% | 0.7% | -3.9% | 3.8% | 3.3% | 3.9% |
| Airside | | | | | | | | | | |
| <i>Change versus previous year</i> | -1.1% | 0.0% | 6.6% | 12.7% | -6.9% | -1.0% | -9.6% | 0.6% | 7.7% | 5.6% |
| Landside | | | | | | | | | | |
| <i>Change versus previous year</i> | -1.9% | -2.5% | 0.0% | -1.6% | -6.2% | 2.7% | 3.6% | 8.3% | -2.2% | 1.7% |